



Date: October 12, 2023
 To: Board of Directors
 From: D. Aranda, Interim General Manager
 Subject: Declare Two Vehicles As Surplus And Lease/ Purchase An Administrative Police Vehicle At A Cost Not To Exceed \$50,000

Recommendation:

Approve Resolution No. 2023-19 declaring two Kensington Police vehicles surplus, subject to disposal, donation, or trade in.

Background:

It is recommended Kensington Police Vehicles 0201 and 1601 be decommissioned. Vehicle 0201 was put into service twenty-one (21) years ago, and 1601 was put into service seven (7) years ago. Both vehicles have high mileage and would require expensive repairs to keep them operational. This recommendation has the full support of the Kensington Police Fleet Manager.

Discussion and Analysis:

The Kensington Police Department employs an efficient and effective fleet maintenance program to keep all patrol cars operating safely and reliably for as long as possible. The program also employs an apparatus lifecycle strategy schedule. The point of a fleet replacement and lifecycle management strategy is to achieve an even, balanced fleet aging cycle. Some of the benefits of an optimized cycle include:

- Predictable failure/replacement times
- Identifiable cost of repair vs. value of asset
- Minimized repair and maintenance costs
- Accurate preventive maintenance budget
- Replace older vehicles before they experience costly breakdowns

The program forecasted the possibility of having to decommission two (2) vehicles in 2022/2023:

Year	Model	Yrs. in Service	Mileage	Value	Running	Annual
2002	Ford Explorer	21	67,000	\$0.00	No	\$250
2016	Ford Taurus	8	100,000	\$1,000-3,000	No	\$5,000 +

Vehicle 1601 had routine and major service expenses of approximately \$5,500.00 since being deployed. Today the vehicle is due for major service, it has 100,000 miles on the odometer, and

Declaring Certain Property Surplus

October 12, 2023

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immediate repairs are expected to cost \$6,400.00. The cost to maintain its serviceability compared to the market value of the car, \$2500, makes it cost prohibitive to continue investing in its annual upkeep.

Vehicle 0201 was put into service 21 years ago, has been out of service since 2021, and requires extensive repairs to bring back online. The cost to maintain its serviceability compared to the market value of the car, \$0.00, makes it cost prohibitive continue investing in its annual upkeep.

The Police Department budgeted for one police vehicle in FY23/24 and has not completed that purchase. The Police Department recommends trading in vehicle 2016 for a new vehicle. The trade-in value will be applied to the purchase price. Vehicle 0201 can be donated to an appropriate charity in Contra Costa County. Previous vehicle donations were given to a Community Violence Solutions Organization in Martinez.

Fiscal Impact:

The new vehicle (Ford Explorer) estimates range between \$45,000 and \$50,000. Leasing options are available, like the ones negotiated for the existing police vehicles.

Attachment:

- September 26 Memo to Chief Gancasz
- Apparatus Replacement Schedule
- Hilltop Ford Quote
- Hilltop Ford Financing

POLICE DEPARTMENT

Mike Gancasz, Chief of Police



MEMORANDUM

DATE: September 26, 2023
TO: M. Gancasz, Chief of Police
FROM: A. Nath, Acting Police Lieutenant
SUBJECT: Vehicle 1601 Repair Cost Estimate

I am writing to bring to your attention the pressing matter of Vehicle 1601, a 2016 Ford Taurus, currently in our fleet. After a thorough assessment, it is evident that the vehicle has reached a point where continued investment in repairs and maintenance is economically impractical.

Vehicle Details:

- Make/Model: 2016 Ford Taurus
- Odometer Reading: 100,000 miles
- In Service Since: March 30, 2016
- Years in Use: Approximately 8 years
- Warranty Expired: March 2019
- Current Estimated Value: \$1,000.00

Maintenance Records: Over the past eight years, Vehicle 1601 has incurred routine and major service costs totaling approximately \$5,500.00. The vehicle is now due for major service and repairs to the fuel system estimated at \$6,400.00, and Walnut Creek Ford estimates its current value at approximately \$1,000.00. This indicates that the maintenance costs are significantly surpassing the vehicle's current value.

Recommendation: Given the current state of Vehicle 1601 and its maintenance history, I do not recommend investing further funds in its upkeep. Instead, I propose that we explore options to trade it in and replace it with a new vehicle that comes with a warranty.

Rationale:

1. **Economic Consideration:** The cost of maintaining Vehicle 1601 has exceeded its current value, and further investments are expected to increase.



2. **Expired Warranty:** The original warranty, which provided bumper-to-bumper coverage and powertrain coverage, expired in 2019, leaving the vehicle vulnerable to escalating repair costs.

3. **Current Condition:** With 100,000 miles on the odometer and the need for substantial repairs to the fuel system and an additional upcoming service, the vehicle is at a stage where reliability concerns are likely to increase.

Attached: I have included estimates from Walnut Creek Ford to replace Vehicle 1601 with a new car that is currently available. Additionally, the replacement option is versatile enough to be converted to a patrol car if necessary. I recommend that we promptly discuss and decide on this matter to ensure the continued efficiency and reliability of our fleet.





Attached:
Walnut Creek Ford Repair Estimate
Ford Mo. Co. New Vehicle Quotes

10/2/2023




Vehicle 1601 requires a \$6,400 dollar investment to keep it on the road with additional repair costs (likely) in the coming years. I recommend the District replace it with a new model consistent with that of patrol cars. There are unused funds in the FY 23/24 fleet budget to accommodate this purchase with leasing as a second option as well.

M. Gancasz
Chief of Police

Apparatus Replacement Schedule - Administrative Cars

Year In service	Vehicle	Expenditures	Mileage	Estimated Turnover Date
2012 Pool Car		Decommission costs \$500 – *Recycle parts	67,352	2022/2023 (Surplus)
2021		\$1016.00/mo.	50,000	Convert then Replace 2023/2027
2016		yearly preventive maintenance \$1000-\$3,500	100,000	Replace With New 2023/2024
2022		*Replaces K2 \$1016.00./mo. Est.	Took Delivery 5/22 – still in service	Replace 2028/2029

Apparatus Replacement Schedule - Patrol Cars

Model Year	Vehicle	Expenditures	Mileage	Estimated Turnover Date
*2014 K2		Decommission costs + yearly preventive maintenance \$1000-\$5,000	72,967	Replaces white Ford 2022
2015 K3	Unit K3 is out of service at the repair facility (photo unavailable)	Double as TSU \$5,000 graphics & equipment	50,417	Replace 2023/2024
2021		\$1016.00/mo.	3071	Replace 2027/2028
2021		\$1016.00./mo.	1591	Replace 2027/2028



Michael Stead's Hilltop Ford KIA

3280 Auto Plaza, Richmond, CA 94806

INVOICE# F19253

MARIA FERRO

MFERRO@STEDAUTO.COM

Phone: 510-222-4444 EXT.111

Fax: 510-222-2699

Bill To: Kensington Police Department
10940 San Pablo Ave
El Cerrito, CA 94530

Date: October 10, 2023

Customer ID:

Date	Description	Vin	Quantity	AMOUNT
10/10/2023	23 Ford Explorer	1FMSK7DH2PGB87802		\$40,045.00
	Doc Fee			\$ 85.00
	Tire Fee			\$ 8.75
	Electronic Filing Fee			\$ 33.00
	Tax			\$ 4,113.33
	16 Ford Taurus trade			\$ (4,000.00)
	Trade Assistance Rebate			\$ (500.00)
			Total	\$39,785.08

Reminder: Please include the customer ID number on your check.

REMITTANCE	
Customer Name:	Kensington Police Department
Customer ID:	
Date:	October 10, 2023
Amount Due:	\$39,785.08
Amount Enclosed:	



KENSINGTON PD
2023 FORD EXPLORER XLT
VIN: 1FMSK7DH2PGB87802
STOCK #: F19253
SALESPERSON: MARIA FERRO
10/10/2023 2:59 PM

This presentation is designed to provide an example of various finance options that may be available. Incentive programs, Rebates, Rates, Terms and Payments are estimates, subject to change and are impacted by individual credit history and subject to credit approval and program verification. Specific details will be provided when an alternative or alternatives are selected.

Market Value: ~~40,045.00~~
Rebate: 500.00
Vehicle Price (Net after Rebate): 39,545.00

FINANCE ALTERNATIVES

Cash Down	36 Months	48 Months	60 Months
0	1,120.54	861.41	713.12
Rebate	500.00	500.00	500.00
Estimated APR *	0.90 %	1.90 %	2.90 %

* Your actual rate may vary based on a number of factors as determined by the Finance Provider.

On Approved Credit. Payments are an estimate and may vary among lending institutions. The final terms of your loan or lease may differ depending on credit history and the actual terms of the financial institutions acceptance. Tax rules and amounts may vary based upon State or Locality. Vehicle Price is before Taxes and/or applicable fees. Tax Profile: 10.25%Tax

\$ 4,000 Trade Allowance